

HYUNDAI

MATERIAL HANDLING

Dear Valued Business Partner,

At Hyundai Material Handling, we are dedicated to fostering strong, transparent, and efficient partnerships with our valued dealer network. To help streamline operations and ensure clarity, we kindly ask you to review the **updated stock order and shipping guidelines** outlined below. **These updates will take effect on Monday, May 19th, 2025:**

1) Stock Orders:

- The minimum order value is \$500.
- There is no minimum requirement per line item.

Free Freight Eligibility:

- Orders must total \$3000 or more to qualify for free freight.
- There is no line-item minimum required to qualify.

2) Lube & Oil Orders:

- Oil-only orders must total a minimum of \$3,000 to receive free shipping.
- To ensure efficiency, please submit oil orders separately from other parts orders.
- If an oil order is combined with a parts order, a shipping fee will apply to the oil portion of the shipment, as all oils must be shipped in compliance with DOT hazmat regulations.

3) Packaging Guidelines for Lubricants & Oils:

To maintain product integrity, quality, and to minimize shipping damage, we kindly request that all lubricant and oil orders be placed in full case quantities as outlined below:

- **Gallon containers – 4 per box (Order Multiples of 4)**
- **Quart containers – 12 per box (Order Multiples of 12)**

These packaging standards are designed to protect the product during transit. When we are required to break a box to fulfill smaller quantities, it compromises the packaging integrity and increases the risk of damage during transit. To help us serve you better and ensure your products arrive safely, please order in multiples of the above quantities.

We sincerely appreciate your continued partnership and cooperation in implementing these updates. We look forward to supporting your business needs. Should you have any questions or require further assistance, please do not hesitate to contact us.



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